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18 UNITED STATES DISTRICT COURT
 19 FOR THE CENTRAL DISTRICT OF CALIFORNIA
 20 WESTERN DIVISION

21 UNITED STATES OF AMERICA *ex*
 22 *rel.* JAMES M. SWOBEN,
 23 Plaintiffs,
 24 v.
 25 SECURE HORIZONS, a business entity,
 form unknown, *et al.*,
 26 Defendants.
 27

No. CV 09-5013 JFW (JEMx)
 UNITED STATES' COMPLAINT-IN-
 PARTIAL-INTERVENTION AND
 DEMAND FOR JURY TRIAL

1 This is a civil fraud action brought by the United States of America (“United
2 States” or “Government”) to recover treble damages and civil penalties under the False
3 Claims Act (“FCA”), 31 U.S.C. §§ 3729-3733, as well as for restitution and common
4 law damages, for monies unlawfully obtained and/or retained from the federal Medicare
5 Program by Defendants UnitedHealth Group Inc.; UHC of California; United
6 HealthCare Services, Inc.; Optum, Inc.; OptumInsight, Inc.; UnitedHealthcare, Inc.; and
7 UHC Holdings, Inc. (“UnitedHealth” or the “UnitedHealth Defendants”). Having filed
8 a notice of intervention pursuant to 31 U.S.C. § 3730(b)(4), the United States alleges for
9 its complaint-in-partial-intervention (the “Government’s Complaint” or “Complaint”) as
10 follows:

11 **INTRODUCTION**

12 1. Millions of elderly and disabled individuals throughout the United States receive
13 their Medicare benefits through the Medicare Advantage Program. A central,
14 distinguishing feature of the Medicare Advantage Program is the provision of Medicare
15 benefits by private health-insurance organizations. Medicare beneficiaries enroll in
16 managed healthcare insurance plans called Medicare Advantage Plans (“MA Plans”) that
17 are owned and operated by Medicare Advantage Organizations (“MA Organizations”).
18 This case involves conduct by UnitedHealth – the nation's largest MA Organization – to
19 improperly obtain or avoid returning payments under the Medicare Advantage Program
20 that it was not entitled to receive.

21 2. The Centers for Medicare & Medicaid Services (“CMS”) pays each MA
22 Organization a fixed monthly payment for each Medicare beneficiary enrolled in its plan.
23 CMS adjusts these payments for various “risk” factors that affect expected healthcare
24 expenditures, including the health status of each enrollee. The adjustments are intended
25 to ensure that MA Organizations are paid more for those enrollees expected to incur
26 higher healthcare costs and less for healthier enrollees expected to incur lower costs.

27 3. To obtain payments based on adjustments for health status, MA Organizations
28 submit diagnosis codes to CMS for the beneficiaries in their MA Plans. These diagnosis

1 codes are from the beneficiaries' medical encounters (*e.g.*, office visits and hospital
2 stays). Using these diagnosis codes, CMS calculates a risk score for each beneficiary.
3 The risk score is then used to calculate monthly payments to the MA Organization for
4 that beneficiary for the following year. In general, the more numerous the conditions,
5 and the more severe the conditions, the higher the risk score and thus the greater the risk-
6 adjusted payment made to the MA Organization.

7 4. This payment model creates powerful incentives for MA Organizations to over-
8 report diagnosis codes in order to exaggerate the expected healthcare costs for their
9 enrollees. In order to combat these incentives to report invalid diagnoses and protect
10 CMS from making erroneous payments to MA Organizations, CMS requires that
11 submitted diagnoses be supported and validated by the beneficiaries' medical records. In
12 addition, MA Organizations must expressly certify that the diagnosis codes they have
13 provided are accurate and truthful. 42 C.F.R. § 422.504(1)(2). MA Organizations must
14 also "[a]dopt and implement an effective compliance program, which must include
15 measures that prevent, detect, and correct non-compliance with CMS' program
16 requirements as well as measures that prevent, detect, and correct fraud, waste, and
17 abuse." 42 C.F.R. § 422.503(b)(4)(vi).

18 5. UnitedHealth is the largest owner and operator of MA Organizations in the United
19 States. CMS pays billions of taxpayer dollars each year to UnitedHealth to provide
20 managed healthcare to the Medicare beneficiaries enrolled in its MA Plans.
21 UnitedHealth's largest MA Organization is Defendant UHC of California (previously
22 known as PacifiCare of California).

23 6. One of the largest providers of services to UnitedHealth beneficiaries in California
24 was HealthCare Partners ("HCP"), a large provider group that included HealthCare
25 Partners Medical Group, Inc. (now known as DaVita Medical Group California, P.C., a
26 California professional corporation located in El Segundo, California), HealthCare
27 Partners, LLC (now known as DaVita Medical Management, LLC, a managed healthcare
28 company located in El Segundo, California) and their various predecessors and affiliates.

1 7. Pursuant to their contractual arrangement, UnitedHealth paid HCP a percentage
2 share of the payments that UnitedHealth received from the Medicare Program for the
3 beneficiaries under HCP's care. Accordingly, UnitedHealth incentivized HCP to
4 increase the payments – including risk adjustment payments – which UnitedHealth
5 received from the Medicare Program for these beneficiaries.

6 8. Since at least 2005, UnitedHealth has engaged in various activities to increase the
7 risk adjustment payments it received from CMS. This Complaint concerns
8 UnitedHealth's funding of the cost of medical record reviews (commonly called "chart
9 reviews") for HCP's patients enrolled in UnitedHealth's MA Plans either by paying a
10 coding vendor, The Coding Source ("TCS"), to perform these reviews or paying HCP to
11 perform these reviews. This Complaint also concerns UnitedHealth's other involvement
12 in and knowledge of HCP's chart reviews, including, but not limited to, its conception
13 and direction of these chart reviews, which identified information leading to increased
14 government payments (*i.e.*, additional diagnosis codes not previously submitted to CMS)
15 while systematically ignoring information that would have led to decreased payments
16 (*i.e.*, information about submitted diagnosis codes not supported and validated by the
17 medical records). By failing to "look both ways," UnitedHealth improperly generated
18 and reported skewed data artificially inflating beneficiaries' risk scores, avoided negative
19 payment adjustments, and retained payments to which it was not entitled. Indeed, in the
20 one year that HCP compared the results of the chart reviews with the provider-reported
21 codes, it confirmed that at least 1,800 diagnosis codes were not supported by the medical
22 records.

23 9. By failing to "look both ways" and causing and/or conspiring with HCP to fail to
24 "look both ways," UnitedHealth violated the FCA. UnitedHealth knowingly presented,
25 caused to be presented or conspired to present false or fraudulent claims to the Medicare
26 Program or conspired to get false or fraudulent claims allowed or paid by the Medicare
27 Program; knowingly made or used, caused to be made or used, or conspired to make or
28 use false records or statements material to these false or fraudulent claims and to

1 obligations to pay monies to the Medicare Program; knowingly concealed or conspired
2 to conceal obligations to pay monies owed to the Medicare Program; and knowingly and
3 improperly avoided or decreased or conspired to avoid or decrease obligations to pay
4 monies owed to the Medicare Program.

5 **JURISDICTION AND VENUE**

6 10. This Court has subject matter jurisdiction over this action pursuant to 28 U.S.C.
7 § 1345 because the United States is the Plaintiff. The Court has subject matter
8 jurisdiction over the FCA claims for relief under 28 U.S.C. §§ 1331 and 1345 and 31
9 U.S.C. § 3732 (a)-(b) and supplemental jurisdiction to entertain the common law and
10 equitable claims for relief under 28 U.S.C. § 1367(a).

11 11. This Court has personal jurisdiction over Defendants pursuant to 31 U.S.C.
12 § 3732(a) because at least one of the Defendants can be found in, resides in, transacts
13 business in, or has committed the alleged acts in the Central District of California.

14 12. Venue lies in this District pursuant to 28 U.S.C. § 1391(b)-(c) and 31 U.S.C.
15 § 3732(a) because at least one of the Defendants can be found in, resides in, and
16 transacts business in this District, a substantial part of the events or omissions giving rise
17 to the claims occurred in this District, and/or all of the Defendants are subject to the
18 Court's personal jurisdiction under the FCA.

19 **PARTIES**

20 **I. Plaintiffs**

21 13. Plaintiff in this action is the United States of America, suing on behalf of the
22 United States Department of Health & Human Services ("HHS") and, specifically, its
23 operating division, CMS. At all times relevant to the Government's Complaint, CMS
24 administered and supervised the Medicare Program and made risk adjustment payments
25 to MA Organizations, including UnitedHealth and its affiliates, under Parts C and D of
26 the Program. The United States filed its notice of partial intervention in this action on
27 March 24, 2017.

1 14. The *qui tam* plaintiff (“Relator”) is James M. Swoben, a resident and citizen of the
2 United States, the State of California, and of this District. Relator originally filed this
3 action on behalf of the United States pursuant to the *qui tam* provisions of the FCA, 31
4 U.S.C. § 3730 (b)(1).

5 **II. Defendants**

6 15. Defendant UnitedHealth Group Inc. (“UHG”) is a publicly traded Delaware
7 corporation. It is the parent company for all other UnitedHealth Defendants in this
8 action. UHG, the other UnitedHealth Defendants, and their affiliates have offices
9 in various locations throughout the United States, including in the Central District
10 of California. UHG’s healthcare insurance products, including those under Parts
11 C and D of the Medicare Program, are offered by, and UHG’s MA Plans are
12 managed by, various entities that are UHG’s direct or indirect subsidiaries,
13 including, but not limited to, the other UnitedHealth Defendants identified below.
14 UHG controls all of these entities.

15 16. Defendant UHC of California (formerly PacifiCare of California) is a California
16 corporation, a direct subsidiary of Defendant UnitedHealth Care Services, Inc., and an
17 indirect subsidiary of UHG. Defendant UHC of California does business using the
18 following names: PacifiCare, PacifiCare of California, Secure Horizons, and
19 UnitedHealthcare of California. As previously alleged above, Defendant UHC of
20 California is United’s MA Plan in California. Its offices are located in Cypress,
21 California.

22 17. Defendant United HealthCare Services, Inc. is a Minnesota corporation, the
23 immediate parent of Defendant UHC of California, and a direct or indirect subsidiary of
24 Defendant UHG. Defendant United HealthCare Services, Inc. is also the successor to
25 PacifiCare Health Systems, LLC and PacifiCare Health Plan Administrators, Inc., which
26 were the direct or indirect parents of PacifiCare of California (the predecessor to UHC of
27 California).

1 18. Defendants Optum, Inc. and OptumInsight, Inc. (collectively “Optum”) are
2 Delaware corporations. Optum is a direct or indirect subsidiary of Defendant UHG.
3 Optum and its predecessor, Ingenix, Inc., were involved in the chart reviews. Optum and
4 Ingenix also were the entities that submitted risk adjustment data to the Medicare
5 Program and shared the responsibility with other UnitedHealth entities for reporting
6 invalid diagnoses to the Medicare Program and returning the overpayments to the
7 Medicare Program associated with the invalid diagnoses.

8 19. Defendant UnitedHealthcare, Inc. is a Delaware corporation, a direct subsidiary of
9 Defendant United HealthCare Services, Inc., and an indirect subsidiary of Defendant
10 UHG. Defendant UnitedHealthcare, Inc. oversaw and managed various aspects of
11 UnitedHealth’s MA Organizations and MA Plans including risk adjustment activities
12 such as the submission of risk adjustment data and claims to the Medicare Program,
13 although a significant amount of the actual day-to-day work was conducted by
14 Defendants Optum, Inc. and OptumInsight, Inc. and their predecessors from offices in
15 this District and elsewhere.

16 20. Defendant UHIC Holdings, Inc. is a Delaware corporation, a direct subsidiary of
17 Defendant United HealthCare Services, Inc., and an indirect subsidiary of Defendant
18 UHG.

19 21. In 2005, UnitedHealth acquired PacifiCare Health Systems (“PacifiCare”) and
20 PacifiCare’s and its affiliates’ MA Plans, including PacifiCare of California, PacifiCare
21 of Arizona, PacifiCare of Colorado, PacifiCare of Nevada, PacifiCare of Oklahoma,
22 PacifiCare of Oregon, PacifiCare of Texas and PacifiCare of Washington. Both before
23 and after the acquisition, PacifiCare of California and possibly other PacifiCare MA
24 Plans referred to themselves or to their brand of MA Plans as Secure Horizons. Since
25 2005, these PacifiCare plans have been indirect subsidiaries of and controlled by UHG.
26 Sometime after the acquisition, these PacifiCare plans were re-named or re-branded as
27 UnitedHealth plans or merged into other UnitedHealth plans. For instance, in 2011,
28

1 PacifiCare of California became Defendant UHC of California. The PacifiCare entities
2 and their successors are now direct or indirect subsidiaries of Defendant UHG.

3 22. Before United’s acquisition of PacifiCare, the PacifiCare employees with
4 responsibilities relating to the submission of risk adjustment data to Medicare and to
5 other risk adjustment-related activities worked at a PacifiCare office in Cypress,
6 California, within this District. Sometime after the acquisition, UnitedHealth moved this
7 office to Santa Ana, California, within this District. A substantial part of the events or
8 omissions relevant to this litigation occurred at these and other locations within this
9 District.

10 THE LAW

11 **I. The False Claims Act**

12 23. The FCA reflects Congress’s objective to “enhance the Government’s ability to
13 recover losses as a result of fraud against the Government.” S. Rep. No. 99-345, at 1
14 (1986), available at 1986 U.S.C.C.A.N. 5266. First, a defendant violates the FCA when
15 it “knowingly presents, or causes to be presented, a false or fraudulent claim for payment
16 or approval.” 31 U.S.C. § 3729(a)(1)(A). Under the FCA, a claim includes a request for
17 money. *Id.*, § 3729(b)(2). Further, a claim is “false or fraudulent” under the FCA if the
18 entity or person submitting the claim was not entitled to payment.

19 24. Second, after the 2009 amendments to the FCA by the Fraud Enforcement
20 and Recovery Act of 2009 (“FERA”), Pub.L. 111-21 (May 20, 2009), a defendant
21 violates the FCA when it “knowingly makes, uses, or causes to be made or used, a
22 false record or statement material to a false or fraudulent claim.” 31 U.S.C.
23 § 3729(a)(1)(B). Prior to FERA, a defendant violated this provision of the FCA
24 when it “knowingly [made], use[d], or cause[d] to be made or used, a false record
25 or statement to get a false or fraudulent claim paid or approved by the
26 Government.”

27 25. Third, after FERA’s enactment in May 2009, a defendant violates the FCA when
28 it “knowingly makes, uses, or causes to be made or used, a false record or statement

1 material to an obligation to pay or transmit money or property to the Government, or
2 knowingly conceals or knowingly and improperly avoids or decreases an obligation to
3 pay or transmit money or property to the Government.” 31 U.S.C. § 3729(a)(1)(G).
4 Prior to FERA, this provision of the FCA, commonly referred to as the “reverse false
5 claims act” provision of the statute, provided that a defendant violates the FCA when it
6 “knowingly makes, uses, or causes to be made or used, a false record or statement to
7 conceal, avoid, or decrease an obligation to pay or transmit money or property to the
8 Government.”

9 26. Fourth, after FERA’s enactment in May 2009, a defendant violates the FCA by
10 conspiring to commit a violation of sections 3729(a)(1)(A), (B) or (G). 31 U.S.C.
11 § 3729(a)(1)(C). Prior to FERA, a defendant violated the FCA by conspiring to defraud
12 the Government by getting a false or fraudulent claim allowed or paid.

13 27. Under the FCA, the terms “knowing” and “knowingly” mean that the defendant
14 had actual knowledge of or acted in deliberate ignorance or reckless disregard of
15 information relating to the truth or falsity of its claims for payment or its false records or
16 statements. *Id.* § 3729(b)(1)(A). Proof that the defendant had specific intent to defraud
17 the Government is not required. *Id.* § 3729(b)(1)(B). Congress included “deliberate
18 ignorance” in its definition of the terms “knowing” and “knowingly” to hold a defendant
19 accountable for failing to make the inquiry that a reasonable and prudent person or entity
20 would have made under the circumstances to be reasonably certain that he or it was
21 entitled to the money that he or it sought from the Government. S. Rep. No. 99-345, at
22 21 (1986), as reprinted in 1986 U.S.C.A.N. 5266, 5286. The terms “knowing” and
23 “knowingly” used in this Complaint have the meaning ascribed to them by the FCA.
24 Similarly, those terms and the terms “knowledge,” “knows” and “knew” are used in this
25 Complaint to have the same meaning.

26 28. In 2009, Congress also amended the FCA to provide a definition of the term
27 “obligation.” *See* FERA, Pub. L. 111-21, 123 Stat. 1617, 1621-25 (2009). It defined the
28 term to mean “an established duty, whether or not fixed, arising from an express or

1 implied contractual ... relationship, from a fee-based or similar relationship, from statute
2 or regulation, or from the retention of any overpayment.” 31 U.S.C. § 3729(b)(3).
3 Congress promulgated this definition to reflect its long-held view that an “obligation”
4 under the FCA’s reverse FCA provision, 31 U.S.C. § 3729(a)(1)(G), encompasses non-
5 fixed and contingent duties to pay or repay monies to the Government. S. Rep. 111-10,
6 14, 2009 U.S.C.C.A.N. 430, 441.

7 29. Under the FCA, “material” means “having a natural tendency to influence, or
8 capable of influencing, the payment or receipt of money or property.” *Id.* § 3729(b)(4).

9 30. Under the FCA, the Government is entitled to recover three times the amount of
10 damages which it sustained because of a defendant’s violation of the statute and, for each
11 act by the defendant violating the statute, a civil penalty of not less than \$5,500 and not
12 more than \$11,000.

13 **II. The Medicare Statute**

14 31. Medicare is a federally-operated health insurance program administered by CMS.
15 Medicare benefits individuals age 65 and older and the disabled. 42 U.S.C. § 1395c *et*
16 *seq.* Parts A and B of the Medicare Program are known as “traditional” Medicare.

17 Medicare Part A covers inpatient and institutional care. Medicare Part B covers
18 physician, hospital outpatient, and ancillary services and durable medical equipment.

19 32. Under Medicare Parts A and B, CMS reimburses healthcare providers (*e.g.*,
20 hospitals and physicians) using what is known as a “fee-for-service” (“FFS”) payment
21 system. Under a FFS payment system, healthcare providers submit claims to CMS for
22 reimbursement for each service, such as a physician office visit or a hospital stay. CMS
23 then pays the providers directly for each service.

24 33. Under Medicare Part C (the “Medicare Advantage Program”), Medicare
25 beneficiaries can opt out of the traditional Medicare Program (Parts A and B) and instead
26 enroll in and receive managed health care services from MA Plans. MA Plans must
27 provide Medicare beneficiaries all the services that they are entitled to receive from the
28 traditional Medicare Program.

1 34. Under Medicare Part D, Medicare beneficiaries can elect to enroll in either a
2 Prescription Drug plan (known as a PD Plan) or an MA Plan that provides prescription
3 drug coverage in addition to the physician office visit and hospital outpatient and
4 inpatient coverage provided under Part C (known as an MAPD Plan). For simplicity, in
5 this Complaint, the Government refers to all MA and MAPD Plans as Medicare
6 Advantage Plans or MA Plans.

7 35. Medicare beneficiaries who enroll in an MA Plan are considered a member of and
8 enrollee in that plan. In this Complaint, the terms beneficiaries, members, enrollees, and
9 patients are used interchangeably, but mean the same thing, *i.e.* individuals enrolled in
10 MA plans.

11 36. MA Organizations' obligations to the Medicare Program and the requirements for
12 them to participate in the Program are set forth in CMS regulations and, each year, the
13 MA Organizations agree in writing to comply with those regulations. 42 C.F.R.
14 §§ 422.504 & 422.505 (Part C); 42 C.F.R. §§ 423.504 & 423.505 (Part D). In addition,
15 MA Organizations must comply with requirements set forth in statutes, such as the FCA,
16 and guidance documents, such as the Medicare Managed Care Manual, the Medicare
17 Prescription Drug Benefit Manual, and Medicare Advantage operating instructions.

18 **III. Medicare Parts C and D Risk Adjustment Payments**

19 37. Under Part C, the Medicare Program pays each MA Organization a predetermined
20 monthly amount for each Medicare beneficiary in the plan. This monthly payment is
21 known as a "per-member, per-month" payment. The capitated payment for each plan
22 varies depending on various factors, including amounts set forth in the plan's bid
23 submitted to CMS. Since 2000, Congress has also required that the payments be risk
24 adjusted for each beneficiary based on demographic factors (*e.g.*, gender, age) and health
25 status. By risk adjusting for health status, Congress required that more be paid for
26 beneficiaries with higher risk scores than be paid for beneficiaries with lower risk scores.
27 CMS currently employs a health-based risk adjustment model – known as the
28

1 Hierarchical Conditions Category (“HCC”) model – that takes into account diagnoses
2 from inpatient hospital stays, outpatient encounters, and physician office visits.

3 38. The HCC model is prospective, meaning that it relies on diagnoses for certain
4 medical conditions assigned to beneficiaries by their physicians in one year (often
5 referred to as the “date of service” or “DOS” year) to set the payment for each
6 beneficiary for the following year (often referred to as the “payment year” or “PY”).

7 The medical conditions included in the model are grouped into HCCs, *i.e.*, categories of
8 clinically-related medical diagnoses are grouped into each HCC. *See* 42 C.F.R. § 422.2.

9 The diagnoses grouped into HCCs include major, severe, and/or chronic illnesses.

10 Related groups of diagnoses are ranked on the basis of disease severity and the cost
11 associated with their treatment. Between 2004 and 2013, the CMS-HCC model included
12 70 HCCs. Starting in 2014, the CMS-HCC model included 79 HCCs.

13 39. Under Medicare Part D, payments to MAPD Plans are also risk adjusted based on
14 health status. As with Part C, Part D employs a health-based risk adjustment model –
15 known as the Rx Hierarchical Condition Categories (“RxHCC”) model. Like HCCs,
16 RxHCCs are also groups of clinically-related medical diagnoses that are ranked by
17 disease severity and the cost associated with pharmaceutical drugs used to treat them.

18 40. The Government assigns a relative numerical value to each HCC and RxHCC
19 group that correlates to the predicted incremental costs of care associated with treating
20 the medical conditions in each category. It determines the relative values based on the
21 amounts that it paid to fee-for-service providers to treat these major, severe, and chronic
22 medical conditions under Parts A and B of the Medicare Program. Higher relative
23 values are assigned to HCCs and RxHCCs categories that have diagnoses with greater
24 disease severity and greater costs associated with their treatment.

25 41. As previously stated, the HCC and RxHCC risk adjustment models are
26 prospective and a beneficiary’s risk score for a particular payment year is determined by
27 his or her medical conditions during the previous year (*i.e.*, the date of service year).

28

1 These medical conditions must be documented by a qualified healthcare provider (*e.g.*, a
2 doctor) in the beneficiary’s medical record during the previous year.

3 42. Each beneficiary’s risk score is calculated anew for each payment year. For
4 example, a beneficiary’s risk score for payment year 2012 is determined by the
5 diagnoses that his or her qualified healthcare providers documented in his or her medical
6 records during face-to-face medical encounters during date of service year 2011.

7 43. MA Organizations obtain diagnosis data from the healthcare providers that treat
8 the beneficiaries in their plans. Healthcare providers can transmit diagnosis codes to
9 MA Organizations with claims for payment for services rendered, in encounter records
10 reporting the services rendered, or by alternative means. In this Complaint, the United
11 States refers to diagnosis codes reported by providers through any means as “provider-
12 reported diagnoses.”

13 44. MA Organizations submit risk adjustment data, including diagnoses, to CMS
14 using CMS’ Risk Adjustment Processing System (“RAPS”). Each RAPS submission
15 must include the following information: the Medicare beneficiary’s identification
16 number (called a “HIC number” or “HICN”); the date(s) of the medical encounter; the
17 type of provider (physician or hospital); and the diagnosis code(s) reported by the
18 provider for the encounter. Medical encounters include physician office visits, hospital
19 outpatient visits, and hospital inpatient stays.

20 **IV. Legal Obligation to Submit Valid Risk Adjustment Data**

21 45. MA Organizations are entitled to risk adjustment payments based on the diagnosis
22 codes that they submit to CMS *only* if the codes are from face-to-face medical
23 encounters between the Medicare beneficiary and provider, the encounter occurred
24 during the relevant date of service year, the provider was of a type and specialty
25 acceptable for risk adjustment purposes, and at the time of the encounter, the provider
26 documented the medical conditions identified by the diagnosis codes in the medical
27 record based on acceptable documentation. In addition, codes should be based on
28 documented conditions that require or affect patient care treatment or management. *See*

1 2008 Risk Adjustment Data Technical Assistance for Medicare Advantage Organizations
2 Participant Guide (“2008 RA Participation Guide”) at § 6.4.1.

3 46. Risk adjustment claims are true and risk adjustment payments are valid only to the
4 extent that the diagnosis codes submitted by the MA Organizations are valid. The
5 diagnoses must be coded according to the *International Classification of Diseases (ICD)*
6 *Clinical Modification Guidelines for Coding and Reporting* (“ICD-9-CM” & “ICD-10-
7 CM”) and documented with sufficient clinical specificity. All diagnosis codes submitted
8 by MA Organizations must be supported by medical record documentation. If the
9 medical record is ambiguous, it cannot be relied on for diagnosis information for risk
10 adjustment payments. *See* 2008 RA Participation Guide at § 7.2.4.1 (stating that risk
11 adjustment claims and payments cannot be based on questionable diagnoses).

12 47. CMS recognizes that risk adjusting based on health status creates a strong
13 incentive for MA Organizations to report diagnoses that are not validated by the
14 beneficiary’s medical records or to not delete previously-submitted invalid diagnoses so
15 that they can increase their payments. Thus, CMS engages in a variety of program
16 integrity activities, including audits of diagnoses submitted by MA Organizations,
17 known as Risk Adjustment Data Validation (“RADV”) audits. To support these audits,
18 MA Organizations and their providers are required, when requested, to provide medical
19 records to validate the diagnoses that they submitted for risk adjustment payments. *See*
20 42 C.F.R. § 422.310(e).

21 48. In addition, MA Organizations must (i) establish and implement effective
22 compliance programs to ensure the integrity of their payment data, 42 CFR §
23 422.503(b)(4)(vi) (Part C compliance program regulation); 42 C.F.R. § 423.504(b)(4)(vi)
24 (Part D compliance program regulation); (ii) annually attest to the accuracy and
25 truthfulness of the diagnosis data that they submit for risk adjustment payments, 42
26 C.F.R. § 422.504(l) (Part C regulation); 42 C.F.R. § 423.505(k) (Part D regulation); and
27 (iii) “comply with . . . Federal laws and regulations designed to prevent or ameliorate
28 fraud, waste, and abuse, including, but not limited to, applicable provisions of Federal

1 criminal law [and] the False Claims Act (31 USC §§ 3729 et seq.).” 42 C.F.R. § 422
2 (Part C regulation); 42 C.F.R. § 423 (Part D regulation).

3 **A. MA Organizations Must Have Effective Compliance Programs**

4 49. The implementation of an effective compliance program is a prerequisite to an
5 MA Organization’s obtaining and retaining payments under both Parts C and D of the
6 Medicare Program. *Id.* §§ 422.503(a) (Part C) & 423.504(b)(4)(vi) (Part D). One
7 purpose of requiring a compliance program is to ensure that MA Organizations submit
8 accurate and truthful information to CMS. 65 FR 40170-01 at 40264 (June 29, 2000).

9 50. Specifically, each MA Organization must “[a]dopt and implement an effective
10 compliance program, which must include measures that prevent, detect, and correct non-
11 compliance with CMS’ program requirements as well as measures that prevent, detect,
12 and correct fraud, waste, and abuse.” 42 C.F.R. § 422.503(b)(4)(vi) (Part C); 42 C.F.R.
13 § 423.504(b)(4)(vi) (Part D). The compliance program “must, at a minimum, include
14 [certain] core requirements,” including (but not limited to):

15 (F) Establishment and implementation of an effective system for routine
16 monitoring and identification of compliance risks. The system should
17 include internal monitoring and audits and, as appropriate, external audits, to
18 evaluate the MA organization[’s], including first tier entities’, compliance
19 with CMS requirements and the overall effectiveness of the compliance
20 program.

21 (G) Establishment and implementation of procedures and a system for promptly
22 responding to compliance issues as they are raised, investigating potential
23 compliance problems as identified in the course of self-evaluations and
24 audits, correcting such problems promptly and thoroughly to reduce the
25 potential for recurrence, and ensuring ongoing compliance with CMS
26 requirements.

27 (1) If the MA organization discovers evidence of misconduct
28 related to payment or delivery of items or services under the

1 contract, it must conduct a timely, reasonable inquiry into that
2 conduct.

3 (2) The MA organization must conduct appropriate corrective
4 actions (for example, repayment of overpayments, disciplinary
5 actions against responsible employees) in response to the potential
6 violation referenced in paragraph (b)(4)(G)(1) of this section.

7 (3) The MA organization should have procedures to voluntarily
8 self-report potential fraud or misconduct related to the MA
9 program to CMS or its designee.

10 51. A compliance program is not effective unless the MA Organization devotes
11 adequate resources to the program.

12 52. MA Organizations must ensure the validity of the diagnoses they submit. Among
13 other things, MA Organizations are responsible for deleting RAPS data submissions if
14 the diagnoses that they submitted are invalid. Deletion of invalid diagnoses allows CMS
15 to recalculate the beneficiaries' risk scores and ensure that the Medicare Program does
16 not make improper risk adjustment payments to MA Organizations or that the Program
17 recovers improper payments that were already made.

18 53. An MA Organization "maintains ultimate responsibility for adhering to and
19 otherwise fully complying with all terms and conditions of its contract with CMS,"
20 regardless of any relationship it may have with a downstream or related entity. 42 CFR
21 § 422.504. Thus, an MA Organization cannot delegate away its ultimate responsibility
22 for its compliance obligations.

23 54. The final deadline for RAPS data submissions is generally four to six weeks after
24 the end of the payment year at issue. For example, for the 2012 payment year, MA
25 Organizations could submit diagnosis codes relating to 2011 date of service medical
26 encounters until February 15, 2013.

27 55. The final deadline is only a submission deadline; it does not pertain to deleting
28 invalid diagnoses in order to withdraw them. *See* 42 C.F.R. § 422.310(g)(2)(ii)

1 (codifying pre-existing process permitting, after the final deadline, corrections to
2 previously-submitted risk adjustment data). Accordingly, MA Organizations can delete
3 invalid diagnoses both before the deadline for RAPS data submissions for a payment
4 year (known as “open-period deletes”) and after the deadline for RAPS data submissions
5 for a payment year (known as “closed-period deletes”).

6 56. Because the final submission deadline is after the completion of the payment year,
7 monthly payments made during the payment year are interim payments. After the final
8 submission deadline (February 15, 2013 in the example given above), CMS determines
9 if any adjustments to these interim monthly payments are necessary based on all
10 diagnoses submitted for each beneficiary up until the final submission deadline
11 (excluding those diagnoses that were deleted prior to the deadline) and re-calculates each
12 beneficiary’s risk score for the payment year to determine if it has changed and whether
13 a plus or minus adjustment to the payment for the beneficiary is necessary. If the
14 beneficiary’s risk score is higher because of the submission of additional diagnoses for
15 that beneficiary, CMS makes a final reconciliation payment of any additional payment
16 owed to the plan for that beneficiary for that payment year. Conversely, if the
17 beneficiary’s risk score is lower because of the deletion of diagnoses for that beneficiary
18 prior to the final submission deadline, CMS recovers the funds associated with the
19 deleted diagnoses as part of this final reconciliation payment process.

20 **B. MA Organizations Must Attest to the Validity of Their Data**

21 57. After the final submission deadline but before their receipt of the final
22 reconciliation payments, MA Organizations must attest to the validity of their risk
23 adjustment data, including diagnoses, in a Risk Adjustment Attestation submitted to
24 CMS. Specifically, the chief executive officer, chief financial officer, or an individual
25 delegated with authority to sign on behalf of one of these officers, and who reports
26 directly to such officer, must certify that the risk adjustment data that the MA
27 Organization submitted to CMS was accurate, complete, and truthful.

1 58. An MA Organization must request payment on a document that contains this
2 Attestation and the submission of this Attestation to CMS is a condition of receiving
3 Risk Adjustment payments.

4 59. The Part D regulations include a similar attestation for risk adjustment data,
5 including diagnoses, submitted for risk adjustment payments under the prescription drug
6 program. Under the applicable Part D regulation, these attestations are referred to as
7 certifications. 42 C.F.R. § 423.505(k).

8 60. Every year, each MA Organization agrees that:

9 [a]s a condition for receiving a monthly payment under paragraph B of this
10 article, and 42 CFR Part 422 Subpart G, the MA Organization agrees that its
11 chief executive officer (CEO), chief financial officer (CFO), or an
12 individual delegated with the authority to sign on behalf of one of these
13 officers, and who reports directly to such officer, must request payment
14 under the contract on the form[] attached hereto as . . . Attachment B (risk
15 adjustment data) which attest to (based on best knowledge, information and
16 belief, as of the date specified on the attestation form) the accuracy,
17 completeness and truthfulness of the data identified on these attachments.

18 . . .

19 2. Attachment B requires the CEO, CFO, or an individual delegated with
20 the authority to sign on behalf of one of these officers, and who reports
21 directly to such officer, must attest to (based on best knowledge,
22 information and belief, as of the date specified on the attestation form) that
23 the risk adjustment data it submits to CMS under 42 CFR § 422.310 are
24 accurate, complete, and truthful. The MA Organization shall make annual
25 attestations to this effect for risk adjustment data on Attachment B and
26 according to a schedule to be published by CMS. If such risk adjustment
27 data are generated by a related entity, contractor, or subcontractor must also
28 attest to (based on best knowledge, information, and belief, as of the date

1 specified on the attestation form) the accuracy, completeness, and
2 truthfulness of the data. [422.504(1).]

3 61. MA Organizations have an obligation to acquire knowledge, information and
4 belief about their risk adjustment data, including diagnoses, in order to both submit such
5 data and attest to the accuracy and truthfulness of the data. Long ago, CMS put MA
6 Organizations on notice that they were “responsible for making *good faith efforts* to
7 certify the accuracy, completeness, and truthfulness of the encounter [*i.e.*, risk
8 adjustment] data submitted” for payments from the Medicare Program. 65 Fed. Reg.
9 40,170, 40,268 (June 29, 2000) (emphasis added); *see also* Medicare Managed Care
10 Manual, Chapter 7, at § 111.7. When MA Organizations fail to act in good faith and turn
11 a blind eye to their submission of inaccurate or untruthful data, their Risk Adjustment
12 Attestations are false.

13 **THE FACTS**

14 62. Since at least 2005, UnitedHealth knew that many diagnosis codes that it
15 submitted to the Medicare Program for risk adjustment were not supported and validated
16 by the medical records of its enrolled beneficiaries. UnitedHealth also knew that it was
17 obligated to identify and delete these unsupported and invalid diagnosis codes.
18 Nonetheless, UnitedHealth turned a blind eye and funded and encouraged one-sided
19 chart reviews of HCP’s patients enrolled in UnitedHealth’s MA Plans. As a result,
20 UnitedHealth knowingly avoided identifying invalid and unsupported diagnosis codes
21 and wrongfully retained the risk adjustment payments associated with those codes.

22 **I. UnitedHealth Knew Many Provider-Reported Diagnoses Were Invalid**

23 63. Since at least 2005, UnitedHealth knew that many provider-reported diagnoses
24 submitted to the Medicare Program for risk adjustment payments were not supported by
25 the beneficiaries’ medical records and were invalid.

26 64. In 2005, as part of its acquisition of PacifiCare, UnitedHealth retained PacifiCare
27 employees who knew the requirements for submission of valid diagnosis codes, the
28

1 obligation to delete invalid codes, and the various problems relating to the invalidity of
2 provider-reported diagnoses.

3 65. For example, Jeffrey Dumcum, Stephanie Will, Pam Holt, and Pam Leal were all
4 former PacificCare employees knowledgeable about risk adjustment. Dumcum had been
5 PacificCare's Chief Financial Officer and became UnitedHealth's Vice President of
6 Finance. Will had been a Principal Analyst at PacificCare who designed risk adjustment
7 programs and joined UnitedHealth as the Program Manager for UnitedHealth's national
8 Chart Review Program. Holt had been a Project Manager for Network Management
9 Operations at PacificCare and became the Manager of UnitedHealth's Provider Outreach-
10 Risk Adjustment Program. Leal had been an Executive Director of Provider Training
11 and Development for PacificCare and became UnitedHealth's Regional Vice President for
12 Market Consultation.

13 66. The former PacificCare employees retained by UnitedHealth knew that providers
14 reported diagnosis codes that were inconsistent with the information in their patients'
15 medical records. According to Dumcum, he and others at PacificCare knew "in
16 Medicare Advantage that the claims did not always match the medical record
17 documentation. So ... we were concerned that it should be a place that we try to
18 improve, that we try to educate and try to identify things to make that better."

19 67. In addition, Will, Holt, and other former PacificCare employees were aware of
20 common diagnosis coding errors made by providers. They learned of these errors
21 through reports from PacificCare employees working in the field with physicians, reports
22 of physician-coding trends, and reports from PacificCare-employed certified coders. For
23 example, a June 2003 presentation by Will, Holt, and other PacificCare employees
24 identified diabetes as a medical condition that was often miscoded.

25 68. Moreover, the former PacificCare employees were aware of the obligation to delete
26 or withdraw invalid diagnoses that had been submitted for risk adjustment payments. In
27 April 2005, Holt participated in a "CMS data validation call" in which CMS explained
28 that it expected MA Plans to correct invalid diagnoses submitted to Medicare for risk

1 adjustment payments. Holt reported this to Will and suggested creating a spreadsheet to
2 give providers to inform PacifiCare of invalid diagnoses and allow PacifiCare to delete
3 them. As part of this discussion, Leal explained to Will that, if provider groups “during
4 their chart audits find that physicians have documented rule-out or history-of but coded
5 as if the member had [the medical condition,] they want to be able to fix it so when we
6 get audited again by CMS it is fixed.” Leal further stated that “[o]bviously, as issues are
7 identified there will need to be education to physician[s] on changing their practice of
8 coding incorrectly (as you remember Dr. Norman mentioned habits doctors have, that we
9 will need to break).”

10 69. Will, however, resisted the suggestion of establishing a process for providers to
11 inform PacifiCare of invalid diagnoses. In response to this resistance, Holt pushed back,
12 insisting that provider groups “need something ‘standardized and formalized’ so they
13 know what fields to report if and when they find any obvious discrepancies” and that
14 CMS “was very firm that we need to be doing this.” Despite these warnings from Holt
15 and Leal, until approximately 2013, UnitedHealth did not give providers such as HCP a
16 standardized process to delete or withdraw invalid diagnoses based on the results of their
17 chart reviews.

18 70. In 2005, CMS conducted a data validation audit of diagnoses submitted by
19 PacifiCare for 2003 date of service medical encounters. The audit showed that
20 approximately 30 percent of the provider-reported diagnoses were invalid. From the
21 audit results, PacifiCare learned that providers were reporting diagnosis codes that were
22 unsupported, were from unacceptable sources (*e.g.*, laboratory results), and reflected
23 non-current medical conditions.

24 71. After UnitedHealth’s acquisition of PacifiCare, the former PacifiCare employees
25 began educating others at UnitedHealth about risk adjustment. In particular, Dumcum
26 made formal presentations to various UnitedHealth employees, including senior
27 executives. Dumcum gave a series of presentations where he explained to UnitedHealth
28 employees that “[p]rovider coding is highly inaccurate and incomplete” and that “more

1 than 30% of coded conditions are not supported by CMS validation findings.”

2 UnitedHealth’s senior management such as Jerry Knutson, UnitedHealth Medicare &
3 Retirement’s Chief Financial Officer from 2003 to 2009, participated in meetings in
4 which Dumcum made these presentations.

5 72. In addition to the knowledge obtained from PacifiCare employees, UnitedHealth’s
6 own data analysis revealed and confirmed problems with provider-reported diagnoses,
7 especially for capitated providers such as HCP. UnitedHealth tracked the risk scores for
8 Medicare beneficiaries cared for by its providers and saw increases that were
9 significantly above the norm. UnitedHealth generated reports that identified the
10 providers with abnormally high average risk scores. These reports also identified
11 specific medical conditions that were reported by the providers at rates significantly
12 above average. In September 2006, Will, Holt, Leal and others amassed a list of
13 providers that were outliers (*i.e.*, providers that reported codes 300 percent above the
14 norm). This information made them “question the validity” of these providers’ codes.
15 HCP was one of the providers on this list.

16 73. UnitedHealth also knew that a significant percentage of provider-reported
17 diagnoses were invalid based on RADV (Risk Adjustment Data Validation) audits
18 performed by CMS and similar internal audits or reviews that UnitedHealth performed to
19 validate provider-reported diagnoses. For example, one such audit was performed on
20 diagnoses submitted for 2004 date of service medical encounters (*e.g.*, physician office
21 visits) that mapped to 1,231 HCCs. The results of this audit were reported in a
22 September 21, 2007 Risk Adjustment Programs presentation made by Dumcum to other
23 employees at UnitedHealth. He reported that 32 percent of the HCCs were “Not Found,”
24 (*i.e.*, there was no medical record support for the diagnoses mapping to these HCCs). In
25 the same presentation, Dumcum also reported on an audit of diagnoses submitted for
26 2005 date of service medical encounters that mapped to 1,160 HCCs. He reported that,
27 as of the date of the presentation, 18 percent of the HCCs were “NOT supported” and
28 another 8 percent were most likely not supported.

1 74. In 2006, Will, Dumcum, Holt, Leal and others participated in discussions about
2 conducting an internal data validation (“IDV”) program focused on the validity of
3 provider-reported diagnoses. The purpose of the IDV program was to determine if the
4 physicians’ medical records supported the diagnosis codes that they reported to
5 UnitedHealth.

6 75. In January 2007, Dumcum told others at UnitedHealth that UnitedHealth had to
7 improve the validation of provider-reported diagnosis codes.

8 76. In approximately 2007 and 2008, UnitedHealth implemented the IDV program.
9 The program focused on capitated physicians in California and three other states who
10 reported more than three times the number of diagnoses than the average. The program
11 was very small in scope, but the results confirmed that providers, including HCP, had
12 reported invalid diagnoses.

13 77. Accordingly, by at least 2005, UnitedHealth knew from the former PacifiCare
14 employees that at least 30 percent of provider-reported diagnoses were not supported by
15 the beneficiaries’ medical records and, by at least 2008, UnitedHealth’s own IDV results
16 confirmed this problem with provider-reported diagnoses. In particular, the prevalence
17 of outlier reports and IDV results further made UnitedHealth aware of problems with the
18 validity of the diagnoses reported by HCP.

19 78. UnitedHealth knew that the validity of provider-reported diagnosis codes was a
20 compliance risk. In fact, in September 2008, one of UnitedHealth’s own actuarial
21 consulting subsidiaries, Reden & Anders, created a presentation that identified
22 unsupported diagnosis codes submitted to CMS as a “Potential Compliance Risk Area.”
23 The presentation warned that “[t]here is no such thing as minimally compliant.”

24 79. Furthermore, during 2009, HHS’s Office of Inspector General (“OIG”) performed
25 an audit of the risk adjustment data that United’s California MA Plan, then called
26 PacifiCare of California, submitted for payment year 2007 and, in 2010, the OIG sent
27 UnitedHealth’s CEO a draft report concluding that the diagnoses for half the
28 beneficiaries in the audit were invalid and that PacifiCare of California practices were

1 not effective for ensuring that the diagnoses it submitted to CMS complied with CMS
2 requirements. After consideration of UnitedHealth's responses to the draft audit report,
3 the OIG issued a final report concluding that the health risk scores of 45 percent of the
4 beneficiaries in the audit were invalid because the diagnoses were not supported by the
5 beneficiaries' medical records. In both the draft and final reports, the OIG provided
6 examples of unsupported diagnoses.

7 **II. UnitedHealth Knew It Had to Identify and Delete Invalid Diagnoses**

8 80. Dumcum, Holt, Will and others all knew at least since their employment at
9 PacifiCare that MA Organizations are not entitled to payment for risk adjustment claims
10 based on diagnosis codes that were unsupported by the beneficiaries' medical records
11 and that CMS expected health plans to delete unsupported diagnosis codes that were
12 submitted to the Medicare Program for payment.

13 81. The PacifiCare employees brought their knowledge that health plans were not
14 entitled to payment for invalid diagnosis codes to UnitedHealth after the acquisition, and
15 continued to build on this knowledge post-acquisition. In August 2006, Will and Holt
16 received information about CMS' RADV audits, which confirmed that CMS would
17 invalidate diagnosis codes submitted to the Medicare Program that were not
18 substantiated by a supporting medical record.

19 82. Additional examples of this knowledge include:

- 20 • A January 2008 UnitedHealth presentation entitled "CMS-HCC Risk
21 Adjustment Training Module" created for provider outreach, which recognized
22 that it is the accuracy of medical record documentation and coding that
23 supports entitlement to risk adjusted payments from the Medicare Program.
24 The presentation recognized that accurate medical record documentation is key
25 to accurate risk adjustment payments and necessary to validate payments.
- 26 • June 2008 emails in which UnitedHealth employees Patty Brennan and Karen
27 Wagor discussed diagnosis coding. In those emails, both UnitedHealth
28 employees recognized that UnitedHealth was not entitled to payment based on

1 diagnoses that were not validated by beneficiaries' medical records and that
2 UnitedHealth risked having to return money to the Medicare Program for risk
3 adjustment payments based on invalid diagnoses.

- 4 • Similarly, in 2009, UnitedHealth employee Carol Thompson acknowledged
5 that CMS required supporting medical records for all claims submitted for risk
6 payments and that invalid data submitted by MA Organizations exposed
7 UnitedHealth to FCA liability.

8 83. In addition, a UnitedHealth presentation from November 2009 entitled "Audit
9 Management Overview" reflects UnitedHealth's knowledge that it was legally required
10 to have an effective compliance program and that "[i]n order to have an effective
11 Compliance Program, an organization must have a robust internal monitoring and
12 auditing process in place."

13 84. In fact, as part of its compliance obligations, UnitedHealth had, since at least
14 2008, required certain provider groups to submit attestations to it that certified that the
15 diagnoses that they reported to UnitedHealth were valid and met CMS's requirements.
16 UnitedHealth sent notices to these providers describing these "**CMS DATA**
17 **ACCEPTANCE GUIDELINES.**" (Emphasis in the original). These notices stated that
18 "**[a]ll diagnoses must be documented at the time of the patient encounter or after**
19 **receipt and confirmation of the diagnosis (i.e. Lab or Radiology report) and must**
20 **be documented in the medical record,**" and "**[o]nly report diagnosis codes that can**
21 **be supported by the documentation in the medical record,**" and "**[a]ll diagnosis**
22 **codes should be valid**" These notices were sent to financially-incentivized
23 capitated providers that reported diagnoses to UnitedHealth through a web-based portal
24 referred to as the Alternative Submission Method.

25 85. In 2010, Holt and Leal were a part of an email chain discussing California
26 provider groups and risk adjustment data validation. In California, there was an industry
27 group called the Industry Collaborative Effort ("ICE"), which included provider groups
28 and MA Organizations such as UnitedHealth, and Holt and Leal were involved in ICE

1 and its Risk Adjustment Data Acquisition & Reporting (“RADAR”) team. Based on this
2 involvement (and possibly other sources), Holt noted that California provider groups are
3 “acutely aware of the importance of data validation” and that risk adjustment data
4 validation was “a subject discussed frequently at the ICE meetings.” Leal stated that all
5 provider groups in California understand the importance of CMS’ RADV audits.

6 86. UnitedHealth was also aware from audit work performed for it by its public
7 accounting firm that chart reviews that “looked both ways” were the only way to achieve
8 a full and complete picture of a beneficiary’s health status and that UnitedHealth was
9 obligated to delete or withdraw invalid provider-reported diagnoses.

10 **III. UnitedHealth Funding of HCP’s One-Sided Chart Reviews**

11 87. At all times relevant, HCP and its employed and affiliated physicians and other
12 healthcare professionals reported diagnoses to UnitedHealth, which then submitted the
13 diagnoses for payment to CMS.

14 88. In or about 2005, UnitedHealth contracted with a vendor, TCS (The Coding
15 Source), to perform retrospective chart reviews of capitated provider groups in
16 California. In approximately 2012, TCS became Altegra Health and references
17 hereinafter to TCS include Altegra.

18 89. UnitedHealth knew that TCS’s retrospective chart reviews were blind. In other
19 words, the coders were not aware of the diagnosis codes reported by the providers.
20 Instead, the coders reviewed the medical records and identified all medical conditions
21 that the beneficiaries had and listed all diagnosis codes for these conditions.

22 Accordingly, UnitedHealth knew that the results of these blind reviews showed both (i)
23 under-reporting, *i.e.*, diagnoses that the providers did not report, and (ii) over-reporting,
24 diagnoses that were reported by the providers but not validated by their medical records,
25 *i.e.*, invalid diagnoses.

26 90. Despite this knowledge, UnitedHealth knowingly avoided “looking both ways” at
27 the results of the chart reviews. Although UnitedHealth used the chart reviews to
28 identify and submit diagnoses that the provider had not reported (which resulted in

1 additional payments from CMS), UnitedHealth knowingly and improperly avoided
2 comparing the diagnosis codes previously reported by the provider and submitted to
3 Medicare for payments with the results of the coders' chart reviews in order to identify
4 those provider-reported codes that were not supported by the beneficiaries' medical
5 records (which would have resulted in decreased payments from CMS). UnitedHealth
6 should and could have performed this comparison and subsequently reported the invalid
7 diagnosis codes to the Medicare Program. If UnitedHealth had done so, the Medicare
8 Program would have recovered from UnitedHealth the risk adjustment payments based
9 on these invalid codes.

10 91. By failing to "look both ways" and causing and/or conspiring with HCP to fail to
11 "look both ways" at the results of the chart reviews, UnitedHealth violated various laws,
12 regulations, and other requirements meant to combat the powerful incentive for MA
13 Organizations and their incentivized capitated providers such as HCP to exaggerate
14 beneficiaries' risk scores in order to obtain additional payments from the Medicare
15 Program.

16 92. In or about 2006, UnitedHealth funded the entire cost of chart reviews conducted
17 by TCS of UnitedHealth beneficiaries who received healthcare from HCP in Los
18 Angeles and other areas in Southern California.

19 93. In or about 2007, UnitedHealth funded half the cost of chart reviews by TCS of
20 UnitedHealth beneficiaries who received healthcare from HCP. At this time,
21 UnitedHealth contracted directly with TCS and invoiced HCP its share of these costs.

22 94. In 2007, UnitedHealth sent HCP the results of the chart reviews for medical
23 encounters that occurred in 2005 and 2006 (*i.e.*, encounters with 2005 and 2006 dates of
24 service). UnitedHealth also showed HCP the Return on Investment ("ROI") from the
25 submission of additional diagnosis codes to Medicare based on chart reviews for
26 UnitedHealth beneficiaries. The ROI analysis for HCP's practice group in the "South
27 Bay" area showed a 30.5:1 ROI based on the review of 2,224 charts, which resulted in
28 approximately \$2 million in additional revenue. The ROI analysis for another HCP

1 practice group showed a 28.7:1 ROI based on the review of 2,514 charts, which resulted
2 in approximately another \$2 million in additional revenue. The ROI analysis for a third
3 HCP group showed a 21.8:1 ROI based on the review of 2,431 charts, which resulted in
4 approximately \$1.6 million in additional revenue.

5 95. In June 2007, HCP contracted directly with TCS for chart reviews through a
6 Coding Services Agreement (hereinafter “Coding Agreement”). Although HCP directly
7 contracted with TCS, UnitedHealth continued to fund a portion of the cost of HCP’s
8 chart reviews. HCP and UnitedHealth agreed that HCP would self-conduct the chart
9 review with cost sharing from UnitedHealth, an arrangement sometimes referred to by
10 UnitedHealth as a “provider self-conducted with cost sharing” chart review.

11 96. In October 2007, Ted Halkias, Senior Vice President Finance at HCP, wrote to
12 Jeff Toda at UnitedHealth memorializing an agreement between HCP and UnitedHealth
13 regarding the TCS chart reviews. The letter stated that UnitedHealth “agrees to
14 reimburse HCP for 50% of the total expense incurred related to this initiative for [TCS]
15 chart audits performed on behalf of PCPs [primary care physicians] and 17% of total
16 expense incurred related to this initiative for [TCS] chart audits performed on behalf of
17 specialists, based on a cost per chart of \$30.00.”

18 97. As a result of this cost-sharing agreement, on May 26, 2008, HCP invoiced
19 UnitedHealth a total of \$149,227.55 for the chart reviews performed by TCS from
20 August 2007 through December 2007. This included 9,543 primary care physician chart
21 reviews at 50 percent funding and 229 specialist chart reviews at 17 percent funding.

22 98. In 2008, Sue Erickson, a HCP employee, requested funding from Holt at
23 UnitedHealth for TCS to perform specialist chart reviews and clinical chart reviews (to
24 identify new codes for primary care physicians to assess and diagnose). UnitedHealth
25 agreed to fund the proposed chart reviews at 17 percent.

26 99. On August 14, 2008, three years after Will and Leal discussed and rejected the
27 idea of giving providers like HCP a retraction spreadsheet for informing UnitedHealth
28 about invalid diagnosis codes that they previously reported to UnitedHealth, *see*

1 Paragraphs 68-69, HCP employee Nallu Vijayakumar sent HCP employee Sue Erickson
2 an email regarding an ICE meeting Vijayakumar attended that morning. Vijayakumar
3 reported that the issue of unsupported and invalid diagnosis codes was discussed at the
4 meeting. Vijayakumar stated that a “[c]ouple of IPA’s [*i.e.* independent physician
5 associations such as HCP] didn’t know how to retract invalid codes (the process/what
6 form/sheet to use) that were already submitted to health plans. So the health plans (Blue
7 Shield/Secure Horizons/SCAN) said that they will post a spread sheet with the data
8 needed, that the IPA’s/Groups can use to submit retractions. Once the spreadsheets are
9 posted, a broadcast email will be sent out. The topic will be revisited again next month
10 to see if all the health plans can agree on using the same spreadsheet (with the same
11 needed data).”

12 100. The very next day, on August 15, 2008, HCP modified its Coding Agreement with
13 TCS based on its recognition that previously reported diagnoses codes were often
14 unsupported by beneficiaries’ medical records, and that previously submitted diagnoses
15 codes should be validated during chart reviews. The new scope of work (“SOW”) stated
16 that the “[c]lient wishes to have TCS conduct a sample validation audit for appropriately
17 3,000 individual medical notes for its contracted group.” Despite this recognition, HCP
18 only contemplated that this validation audit be conducted on a sample basis. The sample
19 validation audit required TCS to “review each medical record and determine if the
20 diagnosis code previously submitted is able to be validated based on the documentation
21 provided.”

22 101. The new SOW also stated that TCS would perform an abstraction focused audit to
23 identify diagnosis codes as well as to identify and document some provider
24 documentation and coding improvement opportunities. The SOW stated that “[t]he
25 audits done by TCS Coders are not intended to be an all-inclusive, comprehensive
26 review of the documentation and coding practices of the Client or the Providers and as
27 such, TCS is not expected nor will it deliver a report to Client that includes all
28 documentation and coding errors, omissions, opportunities or areas for improvement

1 unless specifically requested by Client in writing.” The SOW, again, explicitly
2 recognized the fact that provider coding inherently included errors and omissions.

3 102. Two months later, the RADAR team, which included HCP, again addressed risk
4 adjustment data validation requirements. On October 9, 2008, Vijayakumar sent
5 Erickson an email summarizing a RADAR team call. Vijayakumar reported to Erickson
6 that CMS informed them how MA Organizations were supposed to delete or withdraw
7 invalid diagnoses. Moreover, Vijayakumar told Erickson that CMS expects providers to
8 conduct self-audits to validate the diagnoses that they report to MA Organizations, such
9 as UnitedHealth, for submission to the Medicare Program. Under “Best Practices,” the
10 summary states: “Jose Fernandez [chair of RADAR committee] shared that CMS looks
11 at the groups to do their own data validation audits and not just wait for CMS to do [its]
12 chart/documentation audits.”

13 103. After this October 9, 2008, RADAR team call, HCP itself compared the results of
14 TCS’ reviews of medical records from HCP specialists with the codes the specialists had
15 previously reported in order to determine whether the specialists’ codes were supported
16 by their own medical records. The results of this review again highlighted the need to
17 validate provider-reported diagnoses. On January 29, 2009, Erickson asked Bettina Lau,
18 Internal Consulting at HCP, to create a file identifying the diagnoses submitted by the
19 specialists that TCS did not validate based on the beneficiaries’ medical records. In
20 response, Lau provided Erickson with a spreadsheet that identified diagnosis codes
21 “[s]ubmitted by the provider and TCS did not abstract it.” Lau identified over 1,800
22 diagnosis codes submitted by the providers that, based on TCS’s reviews, were not
23 supported by the beneficiaries’ medical records. For example,¹

- 24 • For beneficiary A, HCP identified a diagnosis code that mapped to HCC 19
25 (Diabetes without Complication). Based on the chart review results, this
26 diagnosis code was unsupported and invalidated by HCP’s medical record

27
28 ¹ The HICNs and additional information for the following examples will be provided to defendants under separate cover.

1 documentation and should have been deleted or withdrawn by UnitedHealth
2 and the associated overpayment should have been repaid but was not.

3 • For beneficiary B, HCP identified a diagnosis code that mapped to HCC 108
4 (Chronic Obstructive Pulmonary Disease). Based on the chart review results,
5 this diagnosis code was unsupported and invalidated by HCP's medical record
6 documentation and should have been deleted or withdrawn by UnitedHealth
7 and the associated overpayment should have been repaid but was not.

8 • For beneficiary C, HCP identified a diagnosis code that mapped to HCC 37
9 (Bone/Joint/Muscle Infections/Necrosis). Based on the chart review results,
10 this diagnosis code was unsupported and invalidated by HCP's medical record
11 documentation and should have been deleted or withdrawn by UnitedHealth
12 and the associated overpayment should have been repaid but was not.

13 • For beneficiary D, HCP identified a diagnosis code that mapped to HCC 37
14 (Bone/Joint/Muscle Infections/Necrosis). Based on the chart review results,
15 this diagnosis code was unsupported and invalidated by HCP's medical record
16 documentation and should have been deleted or withdrawn by UnitedHealth
17 and the associated overpayment should have been repaid but was not.

18 • For beneficiary E, HCP identified a diagnosis code that mapped to HCC 25
19 (End-Stage Liver Disease). Based on the chart review results, this diagnosis
20 code was unsupported and invalidated by HCP's medical record documentation
21 and should have been deleted or withdrawn by UnitedHealth and the associated
22 overpayment should have been repaid but was not.

23 • For beneficiary F, HCP identified a diagnosis code that mapped to HCC 108
24 (Chronic Obstructive Pulmonary Disease). Based on the chart review results,
25 this diagnosis code was unsupported and invalidated by HCP's medical record
26 documentation and should have been deleted or withdrawn by UnitedHealth
27 and the associated overpayment should have been repaid but was not.
28

- For beneficiary G, HCP identified a diagnosis code that mapped to HCC 111 (Aspiration and Specified Bacterial Pneumonias). Based on the chart review results, this diagnosis code was unsupported and invalidated by HCP’s medical record documentation and should have been deleted or withdrawn by UnitedHealth and the associated overpayment should have been repaid but was not. Also for beneficiary G, HCP identified a diagnosis code that mapped to HCC 108 (Chronic Obstructive Pulmonary Disease). Based on the chart review results, this diagnosis code was unsupported and invalidated by HCP’s medical record documentation and should have been deleted or withdrawn by UnitedHealth and the associated overpayment should have been repaid but was not.

104. For the “2008 HCC program shared expenses,” HCP invoiced UnitedHealth \$63,776.35 for 10,744 primary care physician charts and 2,415 specialist charts coded by TCS. HCP also invoiced UnitedHealth \$90,950 for the clinical chart reviews (to identify new diagnosis codes for providers to assess and diagnose).

105. UnitedHealth and HCP also knew from involvement in ICE and other sources that enrollees’ medical records are the “source of truth” for establishing their entitlement to risk adjustment payments. In 2010, the RADAR team issued a guidance document to providers entitled “Documentation Hints,” which highlighted that Medicare guidelines require complete and accurate documentation of medical conditions in order to validate diagnoses and support entitlement to risk adjustment payments, that only diagnoses depicting documented medical conditions which required care or affected patient care are valid, and that diagnoses codes cannot be submitted “until [the provider] is sure the patient has the condition.” The RADAR Physician Education Work Group also issued a similar document called “Best Practices for Risk Adjustment,” which advises that “ICD-9-CM coding requires documentation of the diagnosis in the medical record as well as evaluation and management. Documentation should indicate how this diagnosis impacted this episode of care.” In addition, in 2012, ICE issued a Medical Record

1 Documentation Tips sheet which warned plans and providers not to code diagnoses that
2 are probable, suspected, questionable, or “working diagnoses” and not to code diagnoses
3 when medical records use “other similar terms indicating uncertainty.” This tips sheet
4 also stated that providers and diagnosis coders must use codes reflecting “history of”
5 when the patient had the medical condition but it no longer exists. More recently, in
6 2013, ICE issued a “Documentation Newsletter” that repeated earlier advice and also
7 cautioned that “[c]oding guidelines prohibit coders from making assumptions” regarding
8 whether a diagnosis is or is not substantiated by a patient’s medical record. That is, the
9 medical record must “clearly reflect” the medical condition.

10 106. Until at least 2011, UnitedHealth paid part of the cost of HCP’s chart reviews
11 pursuant to a cost-sharing arrangement. This arrangement included the review of
12 thousands of medical records of beneficiaries in UnitedHealth’s MA Plans.

13 107. Until at least 2014, HCP continued to engage TCS to perform one-sided chart
14 reviews. UnitedHealth either had actual knowledge, deliberately ignored, or recklessly
15 disregarded that HCP did so.

16 **IV. UnitedHealth’s Risk Adjustment Attestations**

17 108. UnitedHealth submitted a Risk Adjustment Attestation each year after the final
18 risk adjustment submission deadline but before the final reconciliation payment.
19 UnitedHealth knew that it was required to submit a truthful Risk Adjustment Attestation
20 to the Medicare Program. UnitedHealth also believed that, with respect to executing the
21 Attestation, it had a greater obligation to ensure the validity of the diagnoses submitted
22 by incentivized providers, including capitated providers like HCP, because these
23 providers had a financial incentive to over-report diagnoses. Starting with the
24 Attestation for payment year 2008 (if not earlier) and continuing forward, UnitedHealth
25 even added to its Attestations a footnote which stated that they were “based on facts
26 reasonably available or made available to [UnitedHealth] as of the date[s] of” the
27 Attestations. Facts reasonably available or made available to UnitedHealth included the
28 negative results of the HCP one-sided chart reviews.

1 **FIRST CLAIM FOR RELIEF**

2 **False Claims Act: Presentation of False or Fraudulent Claims**

3 **31 U.S.C. § 3729(a)(1)(A) (formerly 31 U.S.C. § 3729(a)(1))**

4 109. The United States repeats and re-alleges the allegations contained in Paragraphs 1
5 – 108 above as though they are fully set forth herein.

6 110. Defendants violated 31 U.S.C. § 3729(a)(1)(A) as follows: Defendants knowingly
7 (as “knowingly” is defined by 31 U.S.C. 3729(b)(1)) presented or caused to be presented
8 a false or fraudulent claim for payment or approval. Specifically, Defendants knowingly
9 presented or caused to be presented a false or fraudulent Risk Adjustment Attestation to
10 the Government in order to receive and retain risk adjustment payments from the
11 Medicare Program.

12 111. Defendants violated former 31 U.S.C. § 3729(a)(1) as follows: Defendants
13 knowingly presented, or caused to be presented, to the Government a false or fraudulent
14 claim for payment or approval. Specifically, Defendants knowingly presented or caused
15 to be presented a false or fraudulent Risk Adjustment Attestation to the Government in
16 order to receive and retain risk adjustment payments from the Medicare Program.

17 112. By virtue of the said false or fraudulent claim, the United States incurred damages
18 and therefore is entitled to multiple damages under the False Claims Act, plus a civil
19 penalty for each violation of the Act.

20 **SECOND CLAIM FOR RELIEF**

21 **False Claims Act: Making or Using False Records or Statements**

22 **31 U.S.C. § 3729(a)(1)(B) (formerly 31 U.S.C. § 3729(a)(2))**

23 113. The United States repeats and re-alleges the allegations contained in Paragraphs 1
24 – 108 above as though they are fully set forth herein.

25 114. Defendants violated 31 U.S.C. § 3729(a)(1)(B) as follows: Defendants knowingly
26 (as “knowingly” is defined by 31 U.S.C. § 3729(b)(1)) made, used, or caused to be made
27 or used, a false record or statement material to a false or fraudulent claim. Specifically,
28 Defendants knowingly made, used, or caused to be made or used a false Risk

1 Adjustment Attestation material to a false or fraudulent claim for risk adjustment
2 payments from the Medicare Program.

3 115. Defendants violated former 31 U.S.C. § 3729(a)(2) as follows: Defendants
4 knowingly made, used, or caused to be made or used, a false record or statement to get a
5 false or fraudulent claim paid or approved by the Government. Specifically, Defendants
6 knowingly made, used, or caused to be made or used a false Risk Adjustment Attestation
7 to get a false or fraudulent claim for risk adjustment payments paid or approved by the
8 Medicare Program.

9 116. By virtue of the said false record or statement, the United States incurred damages
10 and therefore is entitled to multiple damages under the False Claims Act, plus a civil
11 penalty for each violation of the Act.

12 **THIRD CLAIM FOR RELIEF**

13 **False Claims Act: Conspiracy**

14 **31 U.S.C. § 3729(a)(1)(C) (formerly 31 U.S.C. § 3729(a)(3))**

15 117. The United States repeats and re-alleges the allegations contained in Paragraphs 1
16 – 108 above as though they are fully set forth herein.

17 118. Defendants violated 31 U.S.C. § 3729(a)(1)(C) as follows: Defendants conspired
18 with HCP and possibly other providers to commit a violation of 31 U.S.C.
19 § 3729(a)(1)(A), (B), and/or (G), as those violations are specifically alleged in Claims I,
20 II, and IV of the Government's Complaint.

21 119. Defendants violated former 31 U.S.C. § 3729(a)(3) as follows: Defendants
22 conspired with HCP and possibly other providers to defraud the Government by getting
23 a false or fraudulent claim allowed or paid. Specifically, Defendants conspired with
24 HCP and possibly other providers to defraud the Government by getting risk adjustment
25 payments from the Medicare Program based on a false or fraudulent claim for risk
26 adjustment payments and/or a false or fraudulent Risk Adjustment Attestation.

1 120. By virtue of the said conspiracy, the United States incurred damages and therefore
2 is entitled to multiple damages under the False Claims Act, plus a civil penalty for each
3 violation of the Act.

4 **FOURTH CLAIM FOR RELIEF**

5 **False Claims Act: Reverse False Claims**

6 **31 U.S.C. § 3729(a)(1)(G) (formerly 31 U.S.C. § 3729(a)(7))**

7 121. The United States repeats and re-alleges the allegations contained in Paragraphs 1
8 – 108 above as though they are fully set forth herein.

9 122. Defendants violated 31 U.S.C. § 3729(a)(1)(G) as follows: Defendants knowingly
10 (as “knowingly” is defined by 31 U.S.C. § 3729(b)(1)) made, used, or caused to be made
11 or used, a false record or statement material to an obligation to pay or transmit money or
12 property to the Government. Specifically, Defendants knowingly made, used, or caused
13 to be made or used a false Risk Adjustment Attestation material to an obligation to repay
14 risk adjustment payments to which they were not entitled from the Medicare Program.

15 123. Defendants also violated 31 U.S.C. § 3729(a)(1)(G) as follows: Defendants
16 knowingly (as “knowingly” is defined by 31 U.S.C. § 3729(b)(1)) concealed or
17 improperly avoided or decreased an obligation to pay or transmit money or property to
18 the Government. Specifically, Defendants knowingly concealed or improperly avoided
19 or decreased an obligation to repay risk adjustment payments to which they were not
20 entitled from the Medicare Program.

21 124. Defendants violated former 31 U.S.C. § 3729(a)(7) as follows: Defendants
22 knowingly (as “knowingly” is defined by 31 U.S.C. § 3729(b)(1)) made, used, or caused
23 to be made or used, a false record or statement to conceal, avoid or decrease an
24 obligation to pay or transmit money or property to the Government. Specifically,
25 Defendants knowingly made, used, or caused to be made or used, a false Risk
26 Adjustment Attestation to conceal, avoid or decrease an obligation to repay risk
27 adjustment payments to which they were not entitled from the Medicare Program.
28

1 125. By virtue of the said false record, statement, and other acts of concealment and
2 improper avoidance, the United States incurred damages and therefore is entitled to
3 multiple damages under the False Claims Act, plus a civil penalty for each violation of
4 the Act.

5 **FIFTH CLAIM FOR RELIEF**

6 **Restitution (Unjust Enrichment)**

7 126. The United States repeats and re-alleges the allegations contained in Paragraphs 1
8 – 108 above as though they are fully set forth herein.

9 127. Defendants have received money from the United States to which Defendants
10 were not entitled, which unjustly enriched Defendants, and for which Defendants must
11 make restitution. Defendants received such money by claiming and retaining Medicare
12 risk adjustment payments based on invalid risk adjustment data. In equity and good
13 conscience, such money belongs to the United States and to the Medicare Program.

14 128. The United States is entitled to recover such money from Defendants in an amount
15 to be determined at trial.

16 **SIXTH CLAIM FOR RELIEF**

17 **Payment by Mistake**

18 129. The United States repeats and re-alleges the allegations contained in Paragraphs 1
19 – 108 above as though they are fully set forth herein.

20 130. The United States paid money to Defendants as a result of a mistaken
21 understanding. Specifically, the United States paid Defendants claims for risk
22 adjustment payments under the mistaken understanding that such claims were based on
23 valid risk adjustment data. Had the United States known the truth, it would not have
24 paid such claims. Payment was therefore by mistake.

25 131. As a result of such mistaken payments, the United States has sustained damages
26 for which Defendants are liable in the amount to be determined at trial.

27
28

PRAYER

1
2 **WHEREFORE**, the United States requests that judgment be entered in its favor and
3 against Defendants as follows:

4 132. On Claims I, II, III, and IV (False Claims Act), against all Defendants jointly and
5 severally, for the amount of the United States' damages, trebled as required by law,
6 together with the maximum civil penalties allowed by law, costs, post-judgment interest,
7 and such other and further relief as the Court may deem appropriate;

8 133. On Claim V (Restitution), against all Defendants jointly and severally, for an
9 amount equal to the monies that Defendants obtained from the United States without
10 right and by which Defendants have been unjustly enriched, plus costs, pre- and post-
11 judgment interest, and such other and further relief as the Court may deem appropriate;
12 and

13 134. On Claim VI (Payment By Mistake), against Defendants for an amount equal to
14 the United States' damages, plus costs, pre- and post-judgment interest, and such other
15 and further relief as the Court may deem appropriate.
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DEMAND FOR JURY TRIAL

The United States of America hereby demands a trial by jury.

Dated: May 1, 2017

Respectfully submitted,

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